

Message Text

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12

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 USIA-15 /029 W

----- 064120

R 141519Z MAR 75

FM AMEMBASSY LAGOS

TO USDOC WASHDC

AMEMBASSY KINSHASA

INFO SECSTATE WASHDC 8416

AMEMBASSY NAIROBI

UNCLAS SECTION 1 OF 2 LAGOS 02458

FOR COMMERCE (SOCKS/FIENDER) FROM MILLER /BLODGETT

E.O. 11652: N/A

TAGS: BEXP, IV, CG, NI, ZA

SUBJECT: RAILROADEQUIPMENT TRADE MISSION, APRIL 8-28, 1975

REFS: (A) LAGOS 1538 (NOTAL)

(B) LAGOS 2408

1. FOLLOWING PREPARATIONS HAVE BEEN MADE FOR LAGOS PORTION OF
TRADE MISSION.

2. MISSION TRAVEL-- AS REPORTED REFTEL AND PREVIOUS, PLANNED
AIR ZAIRE CONNECTION LAGOS TO KINSHASA NOT NOW IN OPERATION.
ONLY FEASIBLE ALTERNATIVE IN VIEW OF MISSION SCHEDULE IS LAGOS-
NARABI - KINSHASA ROUTING AS FOLLOWS: DEPART LAGOS ON PA 188
AT 1655 HRS. ON FRIDAY, APRIL 11; ARRIVE NAIROBI 2350 HRS;
DEPART NAIROBI ON EAST AFRICA AIRWAYS 963 AT 0900 HRS.; ON SUNDAY
APRIL 13; ARRIVE KINSHASA AT 1210 HRS.

3. SPACE HAS BEEN BOOKED ON ABOVE FLIGHTS FOR 13 MISSION MEMBERS.
IT WILL BE THEIR RESPONSIBILITY HOWEVER TO PROCURE TICKETS
AND CONFIRM RESERVATIONS. THEY SHOULD ALSO BE INFORMED
OF NEED FOR KENYAN VISAS.

4. IN ADDITION, RESERVATIONS HAVE BEEN REQUESTED THROUGH
PANAM IN NAME OF 13 MISSION MEMBERS FOR NIGHTS OF APRIL 11
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AND 12 AT HOTEL INTERCONTINENTAL IN NAIROBI, AND EMBASSY

NAIROBI HAS BEEN ASKED TO CONFIRM.

5. AS REPORTED REFTEL ,ADVANCE OFFICER MILLER IS PROCEEDING ON ABOVE ITINERARY OM MARCH 14 THROUGH 16. TICKETS WRITTEN ON GTR 2,050,304.

6. LAGOS SCHEDULE-- TENTATIVE LAGOS SCHEDULE AS FOLLOWS:

TUESDAY, APRIL 8- MISSION MEMBERS ASSEMBLE IN LAGOS, CHECK INTO IKOYI HOTEL.

WEDNESDAY, APRIL 9

0800 - 0900 MISSION BRIEFING AT EMBASSY BY FIEDLER
AND POST OFFICERS

0930 - 1130 GROUP MEETING WITH OFFICERS OF NIGERIA
RAILWAY CORPORATION

1200 - 1330 LUNCH

1400 - 1500 GROUP MEETING WITH OFFICERS OF MINISTRY
OF TRANSPORT (FMG OFFICES CLOSE AT 1500 HRS.)

1900 - 2030 EMBASSY RECEPTION HOSTED BY COMMERCIAL ATTACHE.

THURSDAY, APRIL 10

0800 - 1700 INDIVIDUAL APPOINTMENTS AT BUSINESS
INFORMATION CENTER, FEDERAL PALACE HOTEL

1230 - 1400 NIGERIAN-AMERICAN CHAMBER OF COMMERCE
LUNCHEON, IKOYI HOTEL EVENING FREE.

FRIDAY, APRIL 11

0800 - 1200 FREE FOR FOLLOW-UP APPOINTMENTSG

1200 - 1330 LUNCHEON/DEBRIEFING AT ECNCOUNSELOR MCGRATH'S
RESIDENCE

1400 DEPART IKOYI HOTEL FOR AIRPORT TO BOARDING

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AT 1655 FOR NAIROBI.

7. ARRIVAL AT AIRPORT- IN ORDER MEET THIS SCHEDULE, IT IS ESSENTIAL THAT MISSION MEMBERS ARRIVE LAGOS NO LATTER THEN EVENING OF TUESDAY, APRIL 8. IF PROVIDED BY COMMERCE WITH FLIGHT ARRIVAL DATA, EMBASSY WILL ARRANGE THAT EACH MEMBERS BE ASSISTED THROUGH CUSTOMS FORMALITIES BY CONTRACT EMPLOYEE. UNLESS IT DEVELOPS THAT SEVERAL MEMBERS WILL ARRIVE ON SAME FLIGHT, POST DOES NOT PLAN

PROVIDE TRANSPORTATION TO HOTEL. MISSION MEMBERS SHOULD BE ADVISED THAT TAXI FARE FROM AIRPORT TO IKOYI HOTEL IS NEGOTIABLE BETWEEN SIX AND TEN NAIRA (DOLLS.10-16) AT OFFICIAL RATE OF EXCHANGE. IN ADDITION, DEPENDING ON FLIGHT, GOOD BUS SERVICE MAY BE AVAILABLE THROUGH PAN AFRICAN TRANSPORT LTD., WHICH MAKES STOPS AT FOUR MAJOR HOTELS (INCLUDING IKOYI) AT COST OF THREE NAIRA (DOLLS.4.86). BUS LEAVES FROM OUTSIDE AIRPORT ARRIVAL ENTRANCE.

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ACTION AF-06

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R 141519Z MAR 75
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TO USDOC WASHDC
AMEMBASSY KINSHASA
INFO SECSTATE WASHDC 8417
AMEMBASSY NAIROBI

UNCLAS LAGOS SECTION 2 OF 2 02458/2

FOR COMMERCE (SOCKS/FIEDLER) FROM MILLER/BLODGETT

E.O. 11652: N/A

TAGS: BEXP, IV, CG, NI, ZA

SUBJECT RAILROAD EQUIPMENT TRADE MISSION, APRIL 8-28 1975

REFS: (A) LAGOS 1538 (NOTLA)
(B) LAGOS 2408

8. HOTEL ACCOMMODATIONS-- RESERVATIONS AT IKOYI HOTEL HAVE BEEN ADJUSTED TO ALLOW FOR ARRIVAL APRIL 8 AND DEPARTURE APRIL 11. PRICES ARE AS GIVEN IN REF (A).

9. BUSINESS INFORMATION CENTER--WE ARE EXPLORING POSSIBILITY OF INSTALLING BIC IN IKOYI HOTEL, BUT PROSPECT SO FAR ARE DISCOURAGING. MEANTIME WE HAVE BOOKED SPACE AT NEARBY FEDERAL PALACE HOTEL FOR ALL DAY THURSDAY AND FRIDAY MORNING. BIC WILL BE STAFFED BY ONE EXPATRIATE CONTRACT SECRETARY WITH TELEPHONE, WHO WILL BE HIRED SEVERAL DAYS IN ADVANCE TO HELP WITH LAST MINUTE APPOINTMENTS AND ACQUAINT

HERSELF WITH MISSION LITERATURE.

10. CHAMBER LUNCHEON-- MISSION DIRECTIR FIEDLER HAS BEEN INVITED TO ADDRESS THURSDAY, APRIL 10, LUNCHEON MEETING OF NIGERIAN-AMERICAN CHAMBER OF COMMERCE ON U.S. TRADE PROMOTION PROGRAMS AND EFFORTS IN AFRICA. SUGGESTED LENGTH OF REMARKS 10 TO 15 MINUTES. FIEDLER REQUESTED CABLE UNCLASSIFIED

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ACCEPTANCE SOONEST. MISSION MEMBER ATTENDANCE IS DUTCH TREAT AT FIVE NAIRA (DOLLS.8.00) EACH.

11. TRANSPORT-- WE ARE HIRING BUS TRANSPORT AS FOLLOW:
(A) TWO 8-SEAT BUSSES WITH DRIVER FOR DAY OF APRIL 9; AND
(B) ONE 22-SEAT BUS FOR AFTERNOON OF APRIL 11. FOR INDIVIDUAL TRANSPORT NEEDS, MEMBERS SHOULD COUNT ON USING TAXIS, WHICH ARE PLENTIFUL.

12. USIS SUPPORT-- VOA HAS ALREADY FILLED ON REPORT. USIS IS ALSO PRINTING FLYER DRAFTED MBY MILLER TO BE DISTRIBUTED WITH JUST-COMPLETED COMMERCIAL NEWSLETTER FOR MARCH. IN

ADDITION, USIS PREPARING ANNOUNCEMENT FOR PLACEMENT IN HIGHLY TARGETED "MANAGEMENT IN NIGERIA" MAGAZINE. USIS WILL PRINT RECEPTION INVITATIONS (GRATIS). ISSUED PRESS RELEASE IN MISSION JUST PRIOR TO ARRIVAL, AND PROVIDE PHOTO COVERAGE OF MISSION KUYH HIGHLIGHTS FOR PLACEMENT IN LOCAL PRESS.

13. PROPOSED LAGOS BUDGET--

2300 (RENTS & UTILITIES): SUITE DOOLS97 X3 DAYS PLUS 10 PERCENT--
DOOLLS320
B.I.C. X2 DAYS -- DOLLS.245

2100 (MISSION TRAVEL): 2 EIGHT PASSENGER BUSES,
DOLLS.73.48; .17/KM, FOR ONE DAY---
DOLLS.100
1 TWENTY-TWO PASSENGER BUS FOR
HALF-DAY -- DOLLS.125

2400 (PRINTING AND
REPRODUCTION): SUPPLIED GRATIS BY USIS

2500 (OTHER SERVICE): PUBLICITY -- 75
CONTRACT PERSONNEL
(64 HRSXDOLLS.3.50) --230

2600 (MISCELLANEOUS): --100

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TOTAL DOLLS.1195

14. CONTROL OFFICER--EMBASSY CONTROL OFFICER IS FSO STEVE BLODGETT. IN ADDITION TO SCHEDULING MISSION APPOINTMENTS, HE WILL PRODUCE UPDATED STUDY OF NIGERIAN RAIL PLANS, MARKET OPPORTUNITIES, AND RAIL NETWORK BACKGROUND, EXPANDING ON THAT SUBMITTED IN LAGOS 8153 (30 AUGUST 1974).

15. ALL MISSION POSTS NEED TO HAVE FOLLOWING INFORMATION SOONEST.

(A) IA-471 ON MOTORAOLA;

(B) SECTIONS 6 AND 7 OF IA-471 ON FORD, BACON, AND DAVIS

(C) DATES ON WHICH COMPANY BROCHURE WILL BE AIR POUCHED OUT OF WASHINGTON;

(D) FOR KINSHASA: DATES ON WHICH AND MEANS WHEREBY PRINTING WILL BE SENT TO MISSION POSTS.
CROSBY

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